



Practical Understanding of International Trade Finance

21 & 28 September 2019

Early Bird Discount
2 weeks before the
application deadline

HKIB CPD	SFC CPT
6 Hours	6 Hours

Objectives

- Explain the trade services and products in international trade
- Prepare and check the document for the trade finance

Programme Outline

- Trade Services for Importers
 - Documentary Credit, Back-to-Back Credit
 - Back-to-Back DC vs. Transfer DC
 - Red-Clause Credit, Green-Clause Credit
 - Revolving Credit
 - Basic Considerations on DC Application
 - Import Finance – Loan against Trust Receipt
 - Shipping Guarantees
- Trade Services for Exporters
 - DC Advising
 - Transfer LC
 - DC Confirmation
 - Negotiation under DC, Negotiation under Indemnity
 - Bills Purchased / Discounted
 - Invoice Discounting
 - Packing Credit / Pre-shipment Loan
- Cases Study

Target Audience

Banking staff from Corporate Banking, Operation, Credit and Compliance departments, and anyone who wants to enhance their job competency in trade finance operation and interested in trade finance.

Speaker

The speaker has over 20 years of professional experience in the sector of Trade Finance from various Global and National Investment Banks and Financial Institutions, mainly engaged in the management of day-to-day Trade Finance Operation and professional training in Trade Finance Transaction for internal and external stakeholders.

Programme Details

Language	:	Cantonese (supplemented with English materials)	
Date	:	21 & 28 September 2019 (Sat)	
Time	:	10:00am – 1:00pm	
Duration	:	6 hours	
Venue	:	3/F Guangdong Investment Tower, 148 Connaught Road Central (Sheung Wan MTR Station Exit C)	
Fee		Early Bird	Regular Price
HKIB Individual Member		HKD1,800	HKD1,980
Staff of Corporate Member		HKD2,160	HKD2,376
Non-member		HKD2,400	HKD2,640
Enrolment	:	By fax at (852) 2682 0218 or in person our Institute	
Application Email	:	application.form@hkib.org	
Enquiries	:	(852) 2153 7800 / (852) 2190 7060	
Application Deadline	:	14 September 2019 (Sat)	
Enquiry Email	:	programme@hkib.org	

Registration Form

Practical Understanding of International Trade Finance (HD000000P190911)

Full Name : Mr / Ms _____ <small>(In English as on ID Card)</small>	Full Name : _____ <small>(In Chinese)</small>
Membership No : _____	Organisation : _____
Department : _____	Position : _____
E-mail : _____ <small>(Confirmation will be sent via e-mail one week before programme commences)</small>	Mobile / Phone No : _____
Mailing Address : _____ <small>(Please complete the below address box if you want to collect the programme certificate)</small>	

Payment Method : A cheque / e-Cheque* made payable to "The Hong Kong Institute of Bankers" (Cheque no.: _____)

* For e-Cheque, please state the programme code under 'remarks' and email together with the completed enrolment form to programme@hkib.org

Credit Card : VISA Master Amount : HKD _____

Cardholder's Name : _____ Signature : _____

Card No. : _____ Expiry Date : _____
(mm/yy)

How did you know about this programme?

- Website HR Department E-News Others (Please specify) _____
 Banking Today Friends / Colleagues HKIB Counter

Terms and Conditions

- All fees paid are non-refundable and non-transferrable.
- Participants who have settled payments will receive course confirmation by e-mail within 7 days prior to the programme date.
- All payments must be settled before programme commencement.
- Priority of enrolment will be given on a 'first-come-first-serve' basis. HKIB Member will have priority in registration for those programmes with limited seats.
- HKIB would issue the "Certificate of Attendance" to participants who have complied with the "HKIB Attendance Policy". The Certificate will be mailed to the corresponding address within 10 working days after completion of the programme.
- We reserve the right to reject an enrolment at any time.
- We reserve the right to cancel, modify and/or postpone the programme due to unforeseen circumstances.
- The information given and personal data collected will be used for the purpose of administration and communication by the Institute.
- For the Typhoon or Rainstorm arrangement, please refer to the confirmation e-mail or HKIB's website (www.hkib.org).



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